

METROPOLITAN SWIMMING, INC.



BOARD OF DIRECTORS MEETING

Wednesday, February 20, 2019

Via Web Conference

PRESENT: John McIlhargy, Mary Fleckenstein, Monique Grayson, Eric Fisher, Allen Wone, John Yearwood, John Alaimo, Jim Wargo, Mark Owens, Jocelyn Fisher, and Robert Frawley.

EXCUSED PRIOR: None.

ABSENT: Dom Boccio, David Ellinghaus, Brian Hansbury, Elaine Ang, Edgar Perez, Stanley Wong.

1. **WELCOME/ROLL CALL:** John “Mac” McIlhargy welcomed everyone present at this meeting! Mac called the meeting to order at 7:07pm via Web Conference.
2. **ACCEPTANCE/CORRECTIONS OF MINUTES:**
A motion to approve the minutes of January 23, 2019 was made, seconded and approved by all. **Motion carries**
3. **GENERAL CHAIR:** John McIlhargy
 - a. **Paperwork** – all available reports were emailed to the Board prior to the meeting.
 - b. **Senior Mets** – Many thanks to Mary Fleckenstein, Brian Hansbury, Eric Fisher, and all those that showed up to help run the meet. Some records were set at the meet. Jim Wargo also added his thanks to all those that helped. Eric Fisher also added that the Metro Records and Meet Records will be updated. The meet announcement will also be reviewed and revised.
 - c. **Eastern Zone Meeting** – April 12-13, 2019 at Sands Casino in Bethlehem, PA.
 - d. **Taxes and Finance** – Final Tax Returns are done for 2015, 2016, and 2017. Allen and Mac will work on 2018. We will file for extension.
 - e. **Open Water** - Mac attended an Open Water Committee meeting at Lehman College. Dates are being looked at for the Open Water Metropolitan Swimming Championships at Rye Beach. August 3-4 or September 7-8, 2019. Dates will depend on the tide condition. Discussion followed. Jeff Chu sent an email to all clubs asking coaches to complete a brief survey regarding their athletes’ interest/ability to compete at an Open Water Championship.
 - f. **Diversity and Inclusion** – The D&I committee submitted a proposal for the board to review at our next meeting. Lamar also attached a copy of the NJ budget about their Outreach Athlete funding. The D&I Committee hopes that Metro would see the importance of implementing such a program for our Outreach Athletes.
4. **ADMINISTRATIVE VICE CHAIRS:** Eric Fisher
 - a. Not much to report currently.
5. **FINANCE CHAIR REPORT:** Allen Wone
 - a. Transition period with the new accounting firm.
 - b. Still waiting to receive all the reports
 - c. Mary spoke about an option of going to Bill.com (a US-based cash flow management software

system, provided as a service that integrates with accounting and banking systems. It is intended to serve as a command and control dashboard for cash flow, by businesses, accounting firms and banks).

6. **TREASURER REPORT:** Elaine Ang

- a. Elaine was not in attendance at the meeting.
- b. The Balance Sheet (as of February 20, 2019), the Profit and Losses (September 1, 2018 to February 20, 2019) and Budget Overview for September 2018 to August 2019 were emailed by Elaine. (*attached*)
- c. A motion was made by the Board to ask the treasurer for her voluntary resignation. The motion was seconded. Discussion and Roll Call vote followed. All members in attendance at the meeting approved the motion. **Motion Carries.**

7. **AGE GROUP CO-CHAIRS:** John Yearwood and Dom Boccio

- a. Thanks to Dave Hedden for creating a more readable form for the Metro Cuts for 2019 (*attached*)
- b. Monique added that there is a problem with the Hy-Tek file of the age group time standards to work with the new format of JO's. Need to play with time standards and age group to have it work. For example, time standards are now for 11-11-year-olds and 12-12-year-olds. But meet events are set as 11-12. So, if the standards are entered in a meet, it will be set as multi age group and results will be reported as 11-year-olds and as 12-year-olds for every 11-12 events. Eric Fisher will work on it!

8. **COACHES:** John Yearwood

- a. John had no report
- b. Has been helping Mary Lange with Silvers – issues with the new multi age-group format. Eric Fisher will speak with John about that.
- c. Diversity proposal – we will review at the meeting in March. How many outreach swimmers does Metro have? If we vote to subsidize the athletes, where would the money come from? How much money would be allocated per athlete? Long discussion followed.

9. **ATHLETES REPRESENTATIVES:** Jocelyn Fisher, Mark Owens and Robert Frawley

- a. Robert had nothing to report.
- b. Jocelyn announced the results of the Jr. Athlete Reps' elections - Congratulations to **Sydney Boals** of TVSC!
- c. Mark Owens suggested that we could use the Metro Instagram account in order to reach more 13 and over athletes to vote. An email was sent to the Clubs about the election. It was also posted on the Metro Website!

10. **SENIOR CO-CHAIRS:** Jim Wargo and John Alaimo

- a. Senior Met – Thank you to all those that helped with the meet.
- b. Some Metro swimmers were selected to attend the National Diversity Select Camp May 2-5, 2019 at the Olympic Training Center in Colorado Springs
- c. John Alaimo – Job well done at Senior Mets.

11. **OFFICE MANAGER:** Mary Fleckenstein

- a. Everything is fine at the office.

12. **SECRETARY/NTV:** Monique Grayson

- a. Doing well.
- b. Things are going well. Been very busy with High School meets results.

13. **OLD/UNFINISHED BUSINESS:**

- a. None currently

14. **NEW BUSINESS:**

- a. No New business

Next BOD – March 20, 2019 at NCAC

A motion to adjourn the meeting was made, seconded and approved by all. **Motion carries.** Meeting adjourned at 7:58pm.

Respectfully submitted by Monique Grayson
March 10, 2019



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BOARD OF DIRECTORS MEETING
Wednesday February 20, 2019
Via Web Conference

1: CALL TO ORDER, WELCOME, and INTRODUCTIONS:

Excused prior to meeting:

Roll Call:

NOT PRESENT

2: ACCEPTANCE/CORRECTIONS OF MINUTES:

Reports of officers

3: GENERAL CHAIR: John McIlhargy: Welcome –General Updates

- Senior Mets
- Eastern Zone Meeting
- Taxes and Finance
- Open Water

4: OFFICERS REPORS: (**additional information or officer request for specific time)

- | | |
|--|--|
| • SECRETARY REPORT: Monique Grayson | TREASURER'S REPORT: Elaine Ang |
| • FINANCE CHAIR: Allen Wone | ADMINISTRATIVE VICE CHAIR: Eric Fisher |
| • SENIOR CHAIR: John Alaimo/Jim Wargo | AGE GROUP CHAIR: John Yearwood/Dom Boccio |
| • COACHES REPRESENTATIVE: John Yearwood | ATHLETES' REPRESENTATIVES: Jocelyn Fisher/Mark Owens |
| • TECHNICAL PLANNING: David Ellinghaus | SAFETY COORDINATOR: Edgar Perez |
| • SAFE SPORT COORDINATOR: Brian Hansbury | At Large Athletes: Stanley Wong/ Robert Frawley |

5: OFFICE MANAGER: Mary Fleckenstein

6: UNFINISHED/OLD BUSINESS:

7: NEW BUSINESS:

8: NEXT MEETING:

Adjournment

Metropolitan Swimming Inc.

BALANCE SHEET

As of February 20, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1001 Checking	493,738.79
1002 Sterling National Bank	-13,188.64
1002.1 CD# 8293544316	1,085.21
1002.2 CD# 8393532364	5,461.64
1002.3 CD# 8293532363	6,641.79
Total 1002 Sterling National Bank	0.00
1003 HSBC Huntington	0.00
1003.1 CD #47026-2	0.00
1003.2 CD 47047-5	0.00
1003.3 CD #61227-0	0.00
Total 1003 HSBC Huntington	0.00
1004 Mutual Fund Investment	0.00
1005 Savings - Chase	65,694.52
1006 Exchange	0.00
Total Bank Accounts	\$559,433.31
Accounts Receivable	
1100 Accounts Receivable	27,273.96
Total Accounts Receivable	\$27,273.96
Other Current Assets	
1007 Fidelity & Guaranty	222,280.34
1008 National Integrity	217,906.64
1200 Prepaid Expenses	0.00
1210 Credit Card Receivables	0.00
Undeposited Funds	6,360.70
Total Other Current Assets	\$446,547.68
Total Current Assets	\$1,033,254.95
Fixed Assets	
1300 Furniture & Fixtures	3,125.89
Depreciation	-156.30
Original Cost	0.00
Total 1300 Furniture & Fixtures	2,969.59
1301 Hall of Fame - Lehman	24,751.97
Depreciation	-3,299.54
Total 1301 Hall of Fame - Lehman	21,452.43
Total Fixed Assets	\$24,422.02
TOTAL ASSETS	\$1,057,676.97
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	

	TOTAL
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$0.00
Credit Cards	
2200 American Express	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
2001 Accrued Expense	0.00
2005 Deferred Revenue	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
3900 Retained Earnings	951,459.64
Opening Balance Equity	0.00
Net Income	106,217.33
Total Equity	\$1,057,676.97
TOTAL LIABILITIES AND EQUITY	\$1,057,676.97

Metropolitan Swimming Inc.

BUDGET VS. ACTUALS: FY 2018-19 BUDGET - FY19 P&L

September 2018 - August 2019

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
5000.00 General Income Accts				
5001.00 Investment Income				
5001.10 Interest Income	2.17		2.17	
5001.20 Dividend Income		5,000.00	-5,000.00	
Total 5001.00 Investment Income	2.17	5,000.00	-4,997.83	0.04 %
5002.00 Fee & Surcharge				
5002.10 Sanctions Fee	1,900.00	20,000.00	-18,100.00	9.50 %
5002.15 Post Meet Fee (20%)	111,147.80	300,000.00	-188,852.20	37.05 %
5002.17 Senior Surcharge		1,000.00	-1,000.00	
5002.18 JO Surcharge		16,000.00	-16,000.00	
5002.19 Silver/Bronze Surcharge	533.00	6,000.00	-5,467.00	8.88 %
Total 5002.00 Fee & Surcharge	113,580.80	343,000.00	-229,419.20	33.11 %
5005.10 Fines				
5005.17 Admins Fines	5,000.00	4,500.00	500.00	111.11 %
5005.18 Junior fines		100.00	-100.00	
5005.19 Senior Fines		100.00	-100.00	
Total 5005.10 Fines	5,000.00	4,700.00	300.00	106.38 %
5006.00 Registrations				
5006.10 Club-Received	16,700.00	18,000.00	-1,300.00	92.78 %
7006.10 Club-Paid	-5,950.00	-6,000.00	50.00	99.17 %
Total 5006.10 Club-Received	10,750.00	12,000.00	-1,250.00	89.58 %
5006.20 Athlete-Received	714,524.00	700,000.00	14,524.00	102.07 %
7006.20 Athlete-Paid	-593,675.00	-580,000.00	-13,675.00	102.36 %
Total 5006.20 Athlete-Received	120,849.00	120,000.00	849.00	100.71 %
5006.30 Non Athlete-Received	60,912.00	70,000.00	-9,088.00	87.02 %
7006.30 Non Athlete-Paid	-55,854.00	-58,000.00	2,146.00	96.30 %
Total 5006.30 Non Athlete-Received	5,058.00	12,000.00	-6,942.00	42.15 %
5006.40 Transfers-Received	3,275.00	3,000.00	275.00	109.17 %
5006.50 Flex Athletic-Received	3,900.00		3,900.00	
7006.50 Flex Athletic-Paid	-630.00		-630.00	
Total 5006.50 Flex Athletic-Received	3,270.00		3,270.00	
Total 5006.00 Registrations	143,202.00	147,000.00	-3,798.00	97.42 %
Total 5000.00 General Income Accts	261,784.97	499,700.00	-237,915.03	52.39 %
Total Income	\$261,784.97	\$499,700.00	\$ -237,915.03	52.39 %
GROSS PROFIT	\$261,784.97	\$499,700.00	\$ -237,915.03	52.39 %
Expenses				
6100.00 Athletics Service Program				
6110.00 Travel Reimbursement				
6110.11 SC Sectional		20,000.00	-20,000.00	
6110.12 LC Senior Zone/Sectional	800.00	5,000.00	-4,200.00	16.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6110.14 SC NCSA Junior		30,000.00	-30,000.00	
6110.15 LC NCSA Junior		4,000.00	-4,000.00	
6110.16 LC Futures		20,000.00	-20,000.00	
6110.18 USA JR National SC	24,566.42	10,000.00	14,566.42	245.66 %
6110.19 USA JR National LC	800.00	20,000.00	-19,200.00	4.00 %
6110.22 USA National/Open SC	6,757.84	5,000.00	1,757.84	135.16 %
6110.23 USA National/Open/Phillip66 LC	1,000.00	5,000.00	-4,000.00	20.00 %
6110.30 USA Open Water Champ		1,000.00	-1,000.00	
Total 6110.00 Travel Reimbursement	33,924.26	120,000.00	-86,075.74	28.27 %
6120.00 Scholarships	-2,100.00		-2,100.00	
6120.10 Joseph Stetz Registration Income		-2,075.00	2,075.00	
7120.10 Joe Stetz Scholarship Awards		2,000.00	-2,000.00	
Total 6120.00 Scholarships	-2,100.00	-75.00	-2,025.00	2,800.00 %
6130.00 Programs				
6131.00 Age Group Zone Meet				
6131.10 LC Zone				
6131.11 LC Zone fees collected		-95,000.00	95,000.00	
7131.10 LC Zone Entries Fees Paid		7,000.00	-7,000.00	
7131.11 LC Zone Uniforms		35,000.00	-35,000.00	
7131.12 LC Zone Petty Cash & supplies		2,000.00	-2,000.00	
7131.13 LC Zone Bus		25,000.00	-25,000.00	
7131.14 LC Zone Hotel & meals	4,644.00	77,000.00	-72,356.00	6.03 %
7131.15 LC Zone Board Member Travel		1,500.00	-1,500.00	
Total 6131.10 LC Zone	4,644.00	52,500.00	-47,856.00	8.85 %
Total 6131.00 Age Group Zone Meet	4,644.00	52,500.00	-47,856.00	8.85 %
6133.00 Diversity Program		8,000.00	-8,000.00	
6135.00 Disability		2,000.00	-2,000.00	
6137.00 Distance Stipends		6,000.00	-6,000.00	
Total 6130.00 Programs	4,644.00	68,500.00	-63,856.00	6.78 %
Total 6100.00 Athletics Service Program	36,468.26	188,425.00	-151,956.74	19.35 %
6200.00 Officials				
6200.10 Travel Reimbursement	2,964.89	15,000.00	-12,035.11	19.77 %
6200.11 Clinic & Training Expenses	1,782.78	3,000.00	-1,217.22	59.43 %
6200.12 BGC Reimbursement	1,722.00	4,000.00	-2,278.00	43.05 %
6200.13 Incentives		4,000.00	-4,000.00	
Total 6200.00 Officials	6,469.67	26,000.00	-19,530.33	24.88 %
6300.00 Coaches Programs				
6310.00 Coaches Clinic/Mentoring Program		20,000.00	-20,000.00	
Total 6300.00 Coaches Programs		20,000.00	-20,000.00	
6400.00 BOD				
6410.00 USAS Conferences/Convention Fee	6,433.11	24,000.00	-17,566.89	26.80 %
6410.20 Travel Expenses	3,653.74		3,653.74	
6410.30 Par Diem/Meals	1,886.28		1,886.28	
Total 6410.00 USAS Conferences/Convention Fee	11,973.13	24,000.00	-12,026.87	49.89 %
6411.00 EZ Conferences & Conventions		1,000.00	-1,000.00	
6411.20 Lodging/Transpotation		4,000.00	-4,000.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6411.30 Par Diem/Meals		400.00	-400.00	
6411.40 Eastern Zone Dues		2,600.00	-2,600.00	
Total 6411.00 EZ Conferences & Conventions		8,000.00	-8,000.00	
6420.00 BOD Travel Reimbursement	132.65	2,500.00	-2,367.35	5.31 %
6440.00 Committees				
6441.00 Review Committee		500.00	-500.00	
Total 6440.00 Committees		500.00	-500.00	
6450.00 BOD Misc Expenses	1,107.11		1,107.11	
Total 6400.00 BOD	13,212.89	35,000.00	-21,787.11	37.75 %
6500.00 Clubs Recognition				
6510.00 Club Excellence Program		40,000.00	-40,000.00	
Total 6500.00 Clubs Recognition		40,000.00	-40,000.00	
6600.00 Administration & Operations Support				
6601.00 Salary & Wages	31,745.00	95,000.00	-63,255.00	33.42 %
6601.10 Payroll Tax	249.31	11,000.00	-10,750.69	2.27 %
6601.20 Workers Comp Insurance	1,241.07	3,000.00	-1,758.93	41.37 %
6601.30 ADP Payroll Service Fee	249.68	1,000.00	-750.32	24.97 %
Total 6601.00 Salary & Wages	33,485.06	110,000.00	-76,514.94	30.44 %
6605.00 IT Service Fee	2,500.00		2,500.00	
6605.10 Web Site ChargesB	500.00	6,000.00	-5,500.00	8.33 %
Total 6605.00 IT Service Fee	3,000.00	6,000.00	-3,000.00	50.00 %
6606.00 SWIMS Stipends	2,500.00	5,000.00	-2,500.00	50.00 %
6607.00 All Office Essential Supplies	742.91	4,000.00	-3,257.09	18.57 %
6607.10 Annual Membership/Program Dues	436.61	500.00	-63.39	87.32 %
6607.20 Printing/Ink/Paper	359.06	500.00	-140.94	71.81 %
6607.30 Postage/Mailing	60.15	1,000.00	-939.85	6.02 %
6607.40 Misc Expenses	157.31	500.00	-342.69	31.46 %
Total 6607.00 All Office Essential Supplies	1,756.04	6,500.00	-4,743.96	27.02 %
6608.00 Operation Expenses				
6608.10 Internet Expense	1,046.10	2,500.00	-1,453.90	41.84 %
6608.20 Telephone	327.10	1,500.00	-1,172.90	21.81 %
6608.30 Storage Room Rental		1,250.00	-1,250.00	
6608.50 Professional Service Fee	3,000.00		3,000.00	
6608.60 Subscription Fee				
6608.61 QB Monthly Fee(current)	102.31	600.00	-497.69	17.05 %
6608.62 QB Fee (old)	1.50		1.50	
Total 6608.60 Subscription Fee	103.81	600.00	-496.19	17.30 %
Total 6608.00 Operation Expenses	4,477.01	5,850.00	-1,372.99	76.53 %
6609.00 Office Equipment/Hardware	3,913.65	1,000.00	2,913.65	391.37 %
6610.00 Bank & Credit card expenses	12,189.94	30,000.00	-17,810.06	40.63 %
6610.10 Bank Service Charge/Fee	6,186.20		6,186.20	
Total 6610.00 Bank & Credit card expenses	18,376.14	30,000.00	-11,623.86	61.25 %
6611.00 HOD/BOD Meetings	831.99		831.99	
6611.10 Refreshment - BOD/ LSC	555.58	2,750.00	-2,194.42	20.20 %
Total 6611.00 HOD/BOD Meetings	1,387.57	2,750.00	-1,362.43	50.46 %
6614.00 State Filing Fees		100.00	-100.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6615.00 Hall of Fame				
6615.10 Hall of Fame dinner payments		-4,000.00	4,000.00	
6615.20 Hall of Fame Dinner - caterer		3,000.00	-3,000.00	
6615.30 HOF - Display	5,000.00	5,000.00	0.00	100.00 %
Total 6615.00 Hall of Fame	5,000.00	4,000.00	1,000.00	125.00 %
6630.00 Golden Goggles Dinners	62.00		62.00	
6630.10 Golden Goggles Dinner	10,247.08	12,000.00	-1,752.92	85.39 %
Total 6630.00 Golden Goggles Dinners	10,309.08	12,000.00	-1,690.92	85.91 %
6635.00 Donation -		5,000.00	-5,000.00	
6650.00 Metro Run Meets				
6650.10 Sr. Mets SC				
6650.12 SrM - SC Meet Entries		-20,000.00	20,000.00	
6650.13 SrM - SC Admissions & Programs		-10,000.00	10,000.00	
6690.11 SrM - SC Personnel/Admin/AO		5,000.00	-5,000.00	
6690.12 SrM - SC Pool rental	14,000.00	17,000.00	-3,000.00	82.35 %
6690.13 SrM - SC Officials (Evaluator/MR/TLCJ)		1,250.00	-1,250.00	
6690.14 SrM - SC Refreshments		3,000.00	-3,000.00	
6690.15 SrM - SC Awards		875.00	-875.00	
6690.16 SrM - SC Misc Supplies Expenses	482.49	1,000.00	-517.51	48.25 %
Total 6650.10 Sr. Mets SC	14,482.49	-1,875.00	16,357.49	-772.40 %
6650.20 Sr Mets - LC				
6650.22 SrM - LC Meet Entries		-20,000.00	20,000.00	
6650.23 SrM - LC Admission & Programs		-10,000.00	10,000.00	
6690.21 SrM - LC Personnel/Admin/Ao		4,000.00	-4,000.00	
6690.22 SrM - LC Pool Rental		17,000.00	-17,000.00	
6690.23 SrM - LC Officials(Evaluator/MR/TLCJ)		1,250.00	-1,250.00	
6690.24 SrM - LC Refreshments		3,000.00	-3,000.00	
6690.25 SrM - LC Awards		1,000.00	-1,000.00	
6690.26 SrM - LC Misc Supplies Expenses	295.63	1,000.00	-704.37	29.56 %
Total 6650.20 Sr Mets - LC	295.63	-2,750.00	3,045.63	-10.75 %
6650.40 Open Water		-4,000.00	4,000.00	
6690.41 Open water 5K & 10 K Expenses		4,000.00	-4,000.00	
Total 6650.40 Open Water		0.00	0.00	
Total 6650.00 Metro Run Meets	14,778.12	-4,625.00	19,403.12	-319.53 %
Total 6600.00 Administration & Operations Support	98,982.67	183,575.00	-84,592.33	53.92 %
Total Expenses	\$155,133.49	\$493,000.00	\$ -337,866.51	31.47 %
NET OPERATING INCOME	\$106,651.48	\$6,700.00	\$99,951.48	1,591.81 %
Other Expenses				
6700.00 Depreciation	434.15		434.15	
Total Other Expenses	\$434.15	\$0.00	\$434.15	0.00%
NET OTHER INCOME	\$ -434.15	\$0.00	\$ -434.15	0.00%
NET INCOME	\$106,217.33	\$6,700.00	\$99,517.33	1,585.33 %

Metropolitan Swimming Inc.

PROFIT AND LOSS

September 1, 2018 - February 20, 2019

	TOTAL
Income	
5000.00 General Income Accts	
5001.00 Investment Income	
5001.10 Interest Income	2.17
Total 5001.00 Investment Income	2.17
5002.00 Fee & Surcharge	
5002.10 Sanctions Fee	1,900.00
5002.15 Post Meet Fee (20%)	111,147.80
5002.19 Silver/Bronze Surcharge	533.00
Total 5002.00 Fee & Surcharge	113,580.80
5005.10 Fines	
5005.17 Admins Fines	5,000.00
Total 5005.10 Fines	5,000.00
5006.00 Registrations	
5006.10 Club-Received	16,700.00
7006.10 Club-Paid	-5,950.00
Total 5006.10 Club-Received	10,750.00
5006.20 Athlete-Received	714,524.00
7006.20 Athlete-Paid	-593,675.00
Total 5006.20 Athlete-Received	120,849.00
5006.30 Non Athlete-Received	60,912.00
7006.30 Non Athlete-Paid	-55,854.00
Total 5006.30 Non Athlete-Received	5,058.00
5006.40 Transfers-Received	3,275.00
5006.50 Flex Athletic-Received	3,900.00
7006.50 Flex Athletic-Paid	-630.00
Total 5006.50 Flex Athletic-Received	3,270.00
Total 5006.00 Registrations	143,202.00
Total 5000.00 General Income Accts	261,784.97
Total Income	\$261,784.97
GROSS PROFIT	\$261,784.97
Expenses	
6100.00 Athletics Service Program	
6110.00 Travel Reimbursement	
6110.12 LC Senior Zone/Sectional	800.00
6110.18 USA JR National SC	24,566.42
6110.19 USA JR National LC	800.00
6110.22 USA National/Open SC	6,757.84
6110.23 USA National/Open/Phillip66 LC	1,000.00
Total 6110.00 Travel Reimbursement	33,924.26
6120.00 Scholarships	-2,100.00
6130.00 Programs	

	TOTAL
6131.00 Age Group Zone Meet	
6131.10 LC Zone	
7131.14 LC Zone Hotel & meals	4,644.00
Total 6131.10 LC Zone	4,644.00
Total 6131.00 Age Group Zone Meet	4,644.00
Total 6130.00 Programs	4,644.00
Total 6100.00 Athletics Service Program	36,468.26
6200.00 Officials	
6200.10 Travel Reimbursement	2,964.89
6200.11 Clinic & Training Expenses	1,782.78
6200.12 BGC Reimbursement	1,722.00
Total 6200.00 Officials	6,469.67
6400.00 BOD	
6410.00 USAS Conferences/Convention Fee	6,433.11
6410.20 Travel Expenses	3,653.74
6410.30 Par Diem/Meals	1,886.28
Total 6410.00 USAS Conferences/Convention Fee	11,973.13
6420.00 BOD Travel Reimbursement	132.65
6450.00 BOD Misc Expenses	1,107.11
Total 6400.00 BOD	13,212.89
6600.00 Administration & Operations Support	
6601.00 Salary & Wages	31,745.00
6601.10 Payroll Tax	249.31
6601.20 Workers Comp Insurance	1,241.07
6601.30 ADP Payroll Service Fee	249.68
Total 6601.00 Salary & Wages	33,485.06
6605.00 IT Service Fee	2,500.00
6605.10 Web Site ChargesB	500.00
Total 6605.00 IT Service Fee	3,000.00
6606.00 SWIMS Stipends	2,500.00
6607.00 All Office Essential Supplies	742.91
6607.10 Annual Membership/Program Dues	436.61
6607.20 Printing/Ink/Paper	359.06
6607.30 Postage/Mailing	60.15
6607.40 Misc Expenses	157.31
Total 6607.00 All Office Essential Supplies	1,756.04
6608.00 Operation Expenses	
6608.10 Internet Expense	1,046.10
6608.20 Telephone	327.10
6608.50 Professional Service Fee	3,000.00
6608.60 Subscription Fee	
6608.61 QB Monthly Fee(current)	102.31
6608.62 QB Fee (old)	1.50
Total 6608.60 Subscription Fee	103.81

	TOTAL
Total 6608.00 Operation Expenses	4,477.01
6609.00 Office Equipment/Hardware	3,913.65
6610.00 Bank & Credit card expenses	12,189.94
6610.10 Bank Service Charge/Fee	6,186.20
Total 6610.00 Bank & Credit card expenses	18,376.14
6611.00 HOD/BOD Meetings	831.99
6611.10 Refreshment - BOD/ LSC	555.58
Total 6611.00 HOD/BOD Meetings	1,387.57
6615.00 Hall of Fame	
6615.30 HOF - Display	5,000.00
Total 6615.00 Hall of Fame	5,000.00
6630.00 Golden Goggles Dinners	62.00
6630.10 Golden Goggles Dinner	10,247.08
Total 6630.00 Golden Goggles Dinners	10,309.08
6650.00 Metro Run Meets	
6650.10 Sr. Mets SC	
6690.12 SrM - SC Pool rental	14,000.00
6690.16 SrM - SC Misc Supplies Expenses	482.49
Total 6650.10 Sr. Mets SC	14,482.49
6650.20 Sr Mets - LC	
6690.26 SrM - LC Misc Supplies Expenses	295.63
Total 6650.20 Sr Mets - LC	295.63
Total 6650.00 Metro Run Meets	14,778.12
Total 6600.00 Administration & Operations Support	98,982.67
Total Expenses	\$155,133.49
NET OPERATING INCOME	\$106,651.48
Other Expenses	
6700.00 Depreciation	434.15
Total Other Expenses	\$434.15
NET OTHER INCOME	\$ -434.15
NET INCOME	\$106,217.33